

**Firm Overview**

Founded in 2012, ToneyKorf Partners, LLC (“ToneyKorf Partners”) is a results-driven management and advisory firm specializing in helping healthcare organizations address complex and critical challenges. Based in New York, ToneyKorf Partners serves clients nationally. ToneyKorf Partners’ professionals help organizations that are experiencing strategic, operational, or financial difficulties. ToneyKorf Partners’ distinctive approach combines technical analysis with decades of experience and evidence-based interpretation of data that allows us to provide the most seasoned perspectives on the current situation. In addition, we work to understand the various stakeholders’ objectives and strive to create solutions that meet expectations and avoid pitfalls that may derail the change process.

**Role Overview**

A Vice President works closely with ToneyKorf’s senior leadership and healthcare clients on both management and advisory engagements to create sustainable value for our clients. They have strong technical and presentation skills. A Vice President mentors and manages junior team members and always works to do more than is expected for our clients. The typical Vice President has at least six years of experience in restructuring and business operations with three years working in healthcare, preferred.

**Duties and Responsibilities**

- ) Advise and assist clients in the areas of business organization, management, strategy, operations, business reorganization, work out and liquidations, and financial investigations.
- ) Ability to oversee small assignments/engagements with support from Director, Managing/Senior Managing Director.
- ) Ability to serve in middle management roles (e.g., Controller, Treasury, Operations, H/R) within client organization with oversight from Director, Managing Directors/Senior Managing Directors.
- ) Ability to manage components of advisory and interim management engagements, including budgeting and forecasting, revenue growth and planning, cost reduction identification, and working capital management.
- ) Reviewing, building, and/or maintaining financial models and 13-week cash flows, as well as conducting operating and financial analysis.
- ) Preparing client deliverables and presenting to clients.
- ) Ability to multi-task and quickly adapt to changing client priorities, while also working in a detail-oriented manner, with flexibility, proactivity, and reliability.
- ) Assist with the career development of team members.
- ) Contribute to the overall success of the firm by marketing the firm externally to prospective clients and participating in various speaking engagements.
- ) Support marketing initiatives by assisting with the pitch preparation process and research.
- ) Participate in the strategy and management of the Firm.

- ) May have specialty skills, training, or expertise that adds non-standard value to client engagements (e.g., Project Management, HR, IT, Revenue Cycle, Budgeting and Forecasting, Clinical Operations, Physician Practice Management, and Strategy).

**Qualifications and Requirements**

- ) Bachelor's Degree in Business Administration, Accounting, Finance, or related field required. An MBA is preferred.
- ) 6+ years of restructuring or business operations experience in a professional services firm.
- ) 3+ years of prior work experience in healthcare consulting or the healthcare industry such as healthcare finance and operations, private equity, or banking.
- ) Possess relevant industry certification such as CIRA, CTP, CFA, or CPA or other recognized credential, preferred.
- ) Strong leadership ability, team management, and interpersonal skills.
- ) Excellent analytical, reasoning, and problem-solving skills.
- ) Self-motivated and disciplined individual with the capability to work independently as well as in teams.
- ) Advanced proficiency with Microsoft Office tools, especially Word, Excel and PowerPoint, with demonstrated ability to efficiently produce professional documents.
- ) Ability to develop relationships with client team members at all levels of client organizations.
- ) Willingness to travel up to 100% on short notice.
- ) Ability and willingness to meet client demands when necessary, including working at times, long hours during the week and on weekends.

*ToneyKorf Partners is an equal opportunity employer. We strive to achieve diversity in the workforce and are committed to respecting and upholding the rights of team members. To that end, ToneyKorf Partners complies with all applicable federal, state, and local fair employment practice laws. ToneyKorf Partners strictly prohibits and does not tolerate unlawful discrimination or harassment against team members, applicants, or any other covered persons because of race, color, religion, gender, sex (including pregnancy), sexual orientation, national origin, ancestry, immigration status, citizenship, age, marital status, military status, perceived handicap or disability (both physical and mental), genetic predisposition, status as a domestic violence victim or any other characteristics protected under applicable federal, state, or local law.*